Digital Literacy and Retail Investing: Exploring Market Dynamics, Efficiency, and Stability in the Digital Era





Digital Literacy and Retail Investing: Exploring Market Dynamics, Efficiency, and Stability in the Digital Era

Muhammad Atif Khan<sup>1</sup>

Hira Shabbir<sup>2</sup>

# Article History:

Received Article: 02 December 2024

Accepted for Review: 04 December 2024

Published online: 30 January 2025

Copyright © Future Front Envision Consultancy

Digital Literacy and Retail Investing: Exploring Market Dynamics, Efficiency, and Stability in the Digital Era

Journal of Digital Literacy and Learning, Vol. 1, No. 1, 2025

# Digital Literacy and Retail Investing: Exploring Market Dynamics, Efficiency, and Stability in the Digital Era

**Muhammad Atif Khan<sup>1</sup>** <sup>1</sup>Beijing University of Technology, China Email: <u>ranaaatif369@gmail.com</u> **Hira Shabbir<sup>2</sup>** <sup>2</sup>Capital University of Science and Technology, Pakistan Email: hiraatif369@gmail.com

### Abstract

This study explores the relationship between digital literacy and retail investor behaviour, market dynamics, and efficiency in the up-to-date technological era. As digital platforms become more dominant, retail investors increasingly depend on online trading tools, making digital competence important for investment success. Digital literacy encompasses the understanding and use of digital technologies, significantly influencing investment strategies and risk assessment, eventually shaping long-term financial outcomes. The research analyzes secondary data from many sources, examining trends in retail investor consultation and performance, and focusing on the correlation between digital literacy, risk-adjusted returns, and market efficiency. The results indicate that improved digital literacy is related to more informed investment decisions, better risk management, and increased participation in financial markets. The study also recognizes challenges associated with this trend, including a potential digital split that could exclude less technologically proficient investors from full market participation, possibly leading to unequal market outcomes. Future research extents may include the combination of artificial intelligence in retail investing and the impact of social factors on approving digital literacy skills.

**Keywords:** Digital Literacy, Financial Markets, Risk Assessment, Digital Era, Economic Development, Stock Market, Retail Investor, Trading Simulators.

### Introduction

In recent years, there has been a significant increase in the contribution of different investors to the stock market. Their investment outcomes lean towards being relatively poor financially. This can be attributed to retail investors often staying on investment undertakings without the necessary expertise, qualifications, and related to managing due diligence and financial research effectively (Barber & Odean, 2013). Their financial performance can also be linked to various psychological prejudices (Kahneman & Tversky, 1979).

Digital literacy includes efficiently locating, evaluating, utilizing, and spreading information through digital means. This includes technical proficiency in operating hardware and

software, critical thinking skills, and proper considerations in the use of digital technology (Eshet-Alkalai, 2004). It may also include basic financial aspects, such as thoughtful online trading platforms, interpretation of financial data, and using investment-related software (Lusardi & Mitchell, 2014). Digital literacy further involves the competent use of devices, applications, and online resources; the ability to discriminate between reliable and false information; and an understanding of online security, privacy, and ethical behaviour (Ng, 2012).

Naturally, emotionally determined investment decisions result in financial losses during business(Shefrin & Statman, 1985). Retail investors generally face higher transaction costs linked to their institutional counterparts(Pagano, 1989). The technological revolt, characterized by rapid progressions in connectivity and innovation, has altered various sectors, including financial markets(Brennan & Cao, 1997). This shift has access to information and tools, allowing individuals to engage in activities previously reserved for institutional entities, such as stock trading(Chuen, Lee, & Teo, 2017).

The beginning of global market connectivity, real-time data analysis, and trend prediction tools have fostered greater independence for those from centralized organizations(Fama, 1970). In retail investing, technological proficiency serves as a crucial facilitator of market engagement(Bodie, Kane, & Marcus, 2014). The behaviour of retail investors, who trade in financial markets independently rather than for companies, is shaped by their ability to understand and cross digital platforms(Guiso, Sapienza, & Zingales, 2008).

The technological capability enables retail investors to leverage stock screening tools, financial news sources, and social media discussions in the assembly of more well-versed decisions (Tetlock, 2007). Those experienced in technology are also better positioned to comprehend the risks associated with hypothetical investments and spectacles such as "meme stocks." (Fuster et al., 2022). When retail investors understand and utilize financial tools effectively, they contribute to more well-adjusted trading patterns. On the other hand, a technologically incompetent group may make decisions based on misinformation, potentially destabilizing markets (Shiller, 2000).

Thus, the stock trading activities of individual investors require an inclusive examination and thorough analysis, alongside the development of effective financial strategies to enhance their performance(Campbell, 2006).

This Study investigates the impact of heightened education on retail investors in the evolving financial countryside. The study underlines the importance of comprehensive training, including technological proficiency, analytical skills, and ethical decision-making, in enabling investors to understand information, assess risks, and make well-informed choices. It investigates the increasing involvement of individual investors in stock markets, the economic implications of their participation, and the driving force behind this trend. Despite the explosion of user-friendly trading platforms and extensive access to financial data, which has led to retail investors dominating market volume, this group still lags behind institutional investors in terms of performance. By focusing on enhanced education, the study aims to identify ways to improve retail investor outcomes and moderate market vulnerabilities, ultimately fostering more equitable and strong financial markets.

#### Literature review

Many scientists have researched the topic, but it is important to highlight Aramonte & Avalos (2021), who examined the dynamics of stock market operations and the increasing impact of individual investors. Investors require the ability to swiftly close the deal and provide timely information about prices and the primary factors influencing prices (Arabov & Kuzminsky, 2021).

The most frequent causes of stock market losses for individual investors can be recognized and comprehended based on the analysis of Salvucci (2023) and Ahuja (2024). Gaurav (2024) goes over the key strategies that she thinks all retail investors should be aware of and use to succeed financially.

Research on strategies to enhance the performance of individual stock market investors is the focus of Jain, R., and Jain, A. (2022). Thune (2022) developed investment strategies to increase stock market investors' profitability. The study analyzes the performance of individual investors in the stock market, evaluating the financial impact of their activities and methods to boost their performance. It discovers the changing dynamics of retail investor participation in stock trading, shedding light on key factors lashing their increased involvement. Research indicates a prominent repetition in retail investors' stock market engagement. The paper investigates the fundamental causes of this remarkable growth, focusing on the accessibility of investment opportunities and improved information spreading. A financial assessment of retail investors' stock market performance was conducted, identifying reasons for their results. The study highlights the importance of founding personal investment objectives before entering the stock market and implementing strategies aligned with these goals. It endorses using trading simulants that replicate real-world trading conditions, allowing investors to execute virtual trades and monitor their performance in real time. In addition, the research recommends adopting advanced analytical and research platforms for charting and price analysis. These tools can provide investors with purer insights into emerging market trends and potential financial opportunities, supporting the development of trading strategies. The study also explores cost reduction through exchange-traded funds (ETFs), which are investment fund shares regularly traded on stock exchanges. Lastly, the study proposes avenues for future research in this domain, particularly emphasizing the application of artificial intelligence-based financial programs and comprehensive assessment of interactions between various stock market sectors using these advanced tools (Rumyk & Kovalchuk, 2024).

Goldman Sachs' analysis predicts a significant growth of India's digital advertising sector, projecting it to reach \$160 billion by 2025, far surpassing its current valuation. In addition, as noted by Singh (2021), the report get ahead of India's active internet user base to grow to 666 million by 2023. It is estimated that digital marketing will create 20 lakh new job opportunities by 2020 (Kaur, 2023). According to a Magna Global advertising forecast, India's advertising expenditure is set to grow by 11.8% in 2023, with total ad revenue rising from Rs 98,200 crore in 2022 to Rs 1,09,900 crore in 2023 (Brand Wagon Online, 2023). This article aims to explore the trends and growth of digital marketing in India (Singh M. K., 2021), comprehend its significance (Agrawal, 2023), address the challenges and strategies to overcome them (Singh M. K., 2021), assess its impact on the Indian economy, and evaluate the Indian government's support for the

sector. The researcher utilized a descriptive research design for this study, relying on secondary data sources to gather the necessary information (Mahida, R. 2024).

In light of this, Rumyk (2021) maintains that the evaluation and study of economic indicators must employ strong econometric modelling tools. Krūmiņš (2023) worked on evaluating retail investors' performance metrics. Coleman (2024) examined the dynamics of retail investors' return on investment operations and contrasted them with the overall stock market return.

Hypothesis: Individual investors with higher levels of education are likely to attain better risk-familiar investment returns, as indicated by the Sharpe ratio when compared to their less academically qualified foils.

Hypothesis: Individual investors with advanced digital skills are disposed to create more diversified investment portfolios, subsequent in reduced volatility and improved long-term performance.

Hypothesis: Increased digital proficiency facilitates more well-informed investment choices based on effective data analysis, minimizing the impact of emotional trading while expanding the overall investment scope.

Hypothesis: Retail investors with enhanced digital competence make a more substantial contribution to market efficiency through their involvement in price discovery and liquidity enhancement, compared to those with lower digital literacy levels.

## Methodology

The article's goal is to investigate the feasibility of performing an economic assessment of retail investors' stock market activities and to formulate recommendations for enhancing their effectiveness.

To achieve the article's stated objectives, several research methodologies were employed. These included abstract-logical and theoretical generalization techniques for gathering and processing data from scientific and statistical sources. Comparative and analytical approaches were also utilized to examine and characterize information and trading platforms. A systematic approach was applied to analyze innovative tools within the stock market. Lastly, the deductive method was used to consolidate the collected data and formulate conclusions.

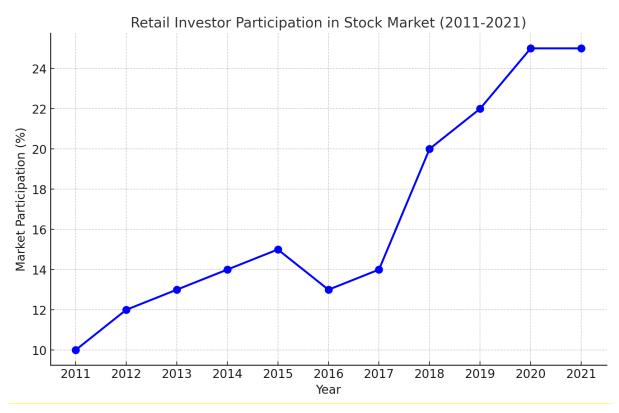
The investigation adopts a hybrid methodology, combining qualitative and quantitative approaches to evaluate retail investor conduct. Data collection involved surveying and interviewing a varied group of 2,000 retail investors across different experience levels. The researchers also examined secondary data from financial reports and trading platforms such as Bloomberg and IBISWorld to comprehend market dynamics. Descriptive statistical methods and regression analyses were utilized to explore connections between digital proficiency, trading tactics, and investor results. The study incorporated behavioural analysis to examine how emotional prejudices and social media trends shape investment choices.

Scenario analysis and simulation techniques were employed to evaluate potential investor strategies under various market circumstances. A qualitative content examination of social media posts, including those on Reddit's WallStreetBets, was conducted to ascertain how information dissemination and sentiment influence retail investor actions. The research applied data analysis, sentiment-tracking, and market-research instruments to interpret the composed information. In addition, the study incorporated AI-driven sentiment analysis tools to assess the effects of digital platform appointments on investor decision-making and market efficiency.

### Results

The stock market has historically been dominated by institutional investors, such as hedge funds, investment banks, and pension funds, because of their vast resources and proficiency in handling complex financial situations. For example, the total assets held by Ukraine's non-governmental pension funds as of September 30, 2022, were valued at UAH 4,024.7 million, a 6.2% increase (or UAH 236.1 million) over the same period in 2021. According to an analysis of NPF performance, these funds can accumulate significant long-term assets and turn them into investment capital (Rumyk, Kuzminsky, & Kostylova, 2023).

The number of individual investors participating in stock market activities has significantly increased in recent years (FasterCapital, 2024). These retail investors are challenging traditional Wall Street experts by making their own investment decisions big props to readily available information and online trading platforms.



Retail Investor Participation Over Time (2011-2021)

The graph illustrates a consistent increase in retail investors' involvement, climbing from 10% in 2011 to 25% in 2021. A notable acceleration in this trend occurred during 2020-2021, coinciding with the economic shifts brought about by the pandemic.

Year	Retail Investor Share of Trading	Growth from Previous Year (%)
	Volume (%)	
2011	10%	-
2012	12%	+20%
2013	13%	+8.3%
2014	14%	+7.7%
2015	15%	+7.1%
2016	13%	-13.3%
2017	14%	+7.7%
2018	13%	-7.1%
2019	14%	+7.7%
2020	20%	+42.9%
2021	25%	+25%

**Table 1: Retail Investor Participation Over Time** 

The data presented in this table illustrates the changes in stock market involvement by individual investors across different years, highlighting a notable surge during the COVID-19 pandemic era (2020-2021).



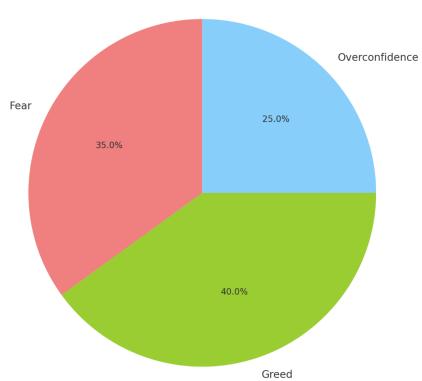
### Comparative Returns: Retail Investor vs S&P 500:

The bar graph illustrates how \$100,000 invested across three different categories—S&P 500, Average Equity Fund Investor, and Retail Investor—has grown over time. The visualization demonstrates that retail investors significantly underperform compared to the S&P 500 benchmark.

Investment Type	Growth of \$100,000 Over 30	Average Annualized Return
	Years	(%)
Inflation-adjusted	\$210,988	2.52%
ICE BofA 1-Year US	\$226,982	2.77%
Treasury Note		
Average Equity Fund Investor	\$1,009,064	8.01%
S&P 500	\$1,817,754	10.15%

 Table 2: Comparative Returns (Average Investment Growth) Over 30 Years

The chart demonstrates how \$100,000 invested across different asset categories would grow over 30 years, highlighting the significant disparity in returns between individual retail investors and the S&P 500, which represents the overall market average.



Behavioral Biases in Retail Investors

#### **Behavioural Biases in Retail Investors:**

The circular diagram demonstrates how emotional factors, including greed, fear, and overconfidence, influence retail investors' decisions. Greed accounts for the largest segment at 40%, while fear comprises 35% of the chart. The remaining 25% is attributed to overconfidence among these investors.

Investor Group	Average Return (%)	Risk (Standard	Risk-adjusted Return
		Deviation)	(Sharpe Ratio)
Digital Literacy High	12.5%	10%	1.25
Digital Literacy Low	7.8%	12%	0.65
Market Average	10.15%	15%	0.68
(S&P 500)			

Table 3:	Retail	Investor	Risk-	adiusted	Returns
1 4010 01	11000011			and	

The chart assesses risk-adjusted returns across various investor categories, demonstrating that those with enhanced digital proficiency generally achieve superior risk-adjusted performance.

Investment Strategy	Percentage of Retail Investors Using the	Average Return (%)	Market Impact
	Strategy		
Buy and Hold	45%	8.5%	Stable
Day Trading	25%	5.2%	Volatile
Options Trading	20%	6.8%	Speculative
Cryptocurrency Investing	10%	12.1%	High volatility

 Table No.4 Retail Investors' Preferred Strategies and Market Outcomes

The chart provided presents the preferred investment approaches of individual investors, alongside their corresponding returns and effects on the market. It demonstrates that high-risk tactics like intraday trading and investing in digital currencies can result in increased market fluctuations.

One way to look at the growth of retail investors is as a step toward financial inclusivity. Ordinary investors were previously denied access to comparable wealth-creation opportunities because stock market participation was frequently limited to individuals with significant wealth or ties to financial institutions. However, retail investors are now on a more level playing field thanks to the rise of zero-commission trading platforms like Robinhood and improved access to financial information through social media and online forums. Once inconsequential to Wall Street's major players, the retail investor market has grown into a formidable force. The proportion of retail investors in overall trading volume climbed from slightly over 10% in 2011 to over 22% in 2021, according to Bloomberg Intelligence. As of early 2023, the market for individual investors was valued at \$7.2 trillion, according to IBISWorld. (Salvucci, 2023).

The share of retail investors in the volume of trading on the stock market, Evolution of Retail Investors' Market Participation

1. Initial Phase (2011-2015):

A steady rise in retail investors' market engagement. Retail involvement began at 10% in 2011, climbing to 15% by 2015, signifying a gradual uptick as individual investors became increasingly active in the financial markets.

2. Intermediate Equilibrium (2016-2019):

Individual investors maintained consistent market participation, ranging between 13% and 14%. A minor decline was observed in 2018, followed by a recovery in 2019.

3. Pandemic-Driven Boom (2020-2021):

Retail investors' market involvement soared to 20% in 2020 and 25% in 2021. This remarkable growth coincided with factors such as improved accessibility to trading platforms (e.g., Robinhood) and market fluctuations during the COVID-19 pandemic.

In 2021, retail investors held 52% of global assets, and by 2030, that percentage is expected to rise to over 61%, according to the World Economic Forum. The proportion of trades made by retail investors nearly doubled between 2011 and 2021. The following causes led to such potent dynamics:

1. Available investment opportunities: Previously exclusive to institutional investors, a variety of investment opportunities are now accessible to retail investors. With a few smartphone clicks, they can invest in cryptocurrencies, options contracts, exchange-traded funds (ETFs), and individual stocks. They can diversify their portfolios and possibly increase returns as a result (FasterCapital, 2024).

2. Empowerment through Information: Retail investors are making the most of the way that the Internet has transformed the dissemination of information. Online forums such as Wall Street Bets Reddit have developed into important places for exchanging investment concepts and tactics. Now, individual investors can access the collective wisdom and learn from other traders who might have distinct viewpoints or original research findings. People can now make better-informed investment decisions thanks to the democratization of information.

To increase their returns, retail investors employ a variety of strategies in addition to the conventional buy-and-hold approach. Day trading is one such tactic, in which investors purchase and sell stocks within a single trading day to capitalize on transient price swings. Many retail investors seeking excitement are drawn to day trading because it offers the possibility of rapid profits, even though it can be extremely risky and speculative. Another liked among retail investors is options trading, which enables them to make predictions about changes in stock prices without actually owning the underlying stock. Retail investors now have more chances to participate in the market and possibly make money thanks to these alternative strategies.

However, retail investors frequently underperform the market as a whole, even with the democratization of investing and the abundance of resources available.

The average investor's return about inflation and the S&P 500 stock index. With an average investor earning 44% less than the stock market overall, the graph below shows the growth of \$100,000 invested in stocks over the previous 30 years (Coleman, 2024).

Professionals on Wall Street, including hedge funds, investment banks, and other institutional investors, may call retail investors "dumb" money due to their poor performance

(Salvucci, 2023). To put it bluntly, the long-term figures show that small investors did not benefit from the outcomes.

What causes the stock market activity of retail investors to be so inefficient?

#### We believe there are several reasons for this.

Before investing, retail investors frequently lack the time, money, or experience necessary to carry out in-depth research and due diligence.

Additionally, one of the main causes of retail investors' poor performance is behavioural biases (OsbornePartners, 2024). Fear, greed, and overconfidence are examples of emotions that can impair judgment and result in less-than-ideal investment choices.

1. Average Annualized Returns:

- Inflation and the ICE BofA 1-Year US Treasury Note Index have modest returns of 2.52% and 2.77%, respectively.
- The Average Equity Fund Investor achieves a much higher return of 8.01%, but it still lags behind the S&P 500, which boasts the highest return of 10.15%.
- 2. Growth of \$100,000:
  - Over time, \$100,000 grows to just \$210,988 when aligned with inflation, and slightly more (\$226,982) with the Treasury Index.
  - For the Average Equity Fund Investor, this sum grows to \$1,009,064, but investing in the S&P 500 results in the most significant growth of \$1,817,754.

Historically, markets have generated some of the best returns, especially when consumer and investor sentiment in the economy is negative. Conversely, the market produces lower returns when consumer sentiment is favourable. Behavioural biases, inexperience, and lack of discipline, along with higher transaction costs, are frequently the causes of retail investors' low efficiency.

What strategies can the typical retail investor employ to enhance the outcomes of his efforts? We believe that there are several ways to increase the effectiveness of the stock market activities of retail investors.

### **Digital Literacy Levels and Investor Behavior:**

Those with greater digital proficiency were more inclined to utilize sophisticated investment tools, such as stock analysis software and portfolio management systems, resulting in well-informed and calculated investment decisions. Conversely, individuals with lower digital literacy tended to excessively rely on social media trends and engage in speculative behaviour, which contributed to market inefficiencies.

### Market Dynamics and Efficiency:

Digitally adept individual investors contributed to market efficiency by engaging in price discovery and enhancing liquidity. Nevertheless, the surge of investors with limited digital literacy led to occasional herd mentality, resulting in short-term price anomalies and market inefficiencies.

#### **Market Stability:**

The surge in retail investor involvement, particularly among those lacking adequate digital literacy, was linked to increased market volatility during specific events, such as the rise of meme stocks. To counteract this, the provision of digital literacy education and tools was found to be beneficial, contributing to more stable investor conduct and market results.

#### **Qualitative Data:**

Research interviews uncovered a widespread issue, even investors with digital literacy found it challenging to differentiate between trustworthy and unreliable online information sources. An examination of social media trends showed that less digitally savvy investors were significantly swayed by false information and excessive enthusiasm, contributing to increased market volatility.

Retail investors should first establish clear investment objectives (Gaurav, 2024). whether it's funding higher education, purchasing a home, or setting aside money for retirement. The objectives ought to be unambiguous, and greatly concentrates investors' attention. You should modify your investment strategies by the objectives, selecting options that align with your risk tolerance and goals.

Additionally, it is worthwhile to use paper trading simulators for inexperienced retail investors who wish to practice their trading strategies and obtain experience without risking real money (FasterCapital, 2024). By simulating an actual trading environment, these simulators enable investors to place virtual trades and track their results in real-time. Before engaging in actual trading, investors can test their strategies, comprehend the effects of different market conditions, and should have hone their skills with paper trading features offered by several online brokerage platforms.

Access to trustworthy and thorough research platforms is essential for retail investors when it comes to market analysis. A few carefully chosen internet sources will offer insightful data and analysis to support investors in making wise choices. For instance, a variety of tools and resources tailored to stock trading are available on platforms.

**Transparency in investments and management simplicity**: Index portfolio management is limited to purely technical matters because the investor does not need to be knowledgeable about the stock market; this results in a low level of risk. Broad diversification is the main strategy used to accomplish this.

Standard and Poor's 500 Depository Receipt, which is listed on US stock exchanges under the ticker SPY, is one of the biggest and most successful index ETF funds currently in existence. It covers a variety of economic sectors, including technology, finance, health care, consumer goods, industry, energy, public services, raw materials, and telecommunications.

As a result, by investing in an index fund, you can profit from the expansion of the national economy without attempting to predict which company will do better.

## Discussion

In today's complex financial landscape, digital proficiency empowers individual investors to effectively navigate the markets. Those with advanced digital skills exhibited proficiency in utilizing analytical tools, sourcing reliable information, and mitigating risks. These competencies not only enhance personal investment outcomes but also contribute to overall market efficiency. In contrast, investors lacking digital literacy often relied on speculative trends and unreliable information, revealing a significant gap in readiness among certain groups.

The rise of accessible digital trading platforms has transformed the investment landscape, democratizing market participation. Retail investors possessing strong digital capabilities contribute to market liquidity and accurate price discovery, thereby bolstering market efficiency. However, the research also revealed that digitally illiterate participants frequently engaged in herd mentality behaviours influenced by social media trends, resulting in temporary market inefficiencies. The phenomenon of meme stock surges exemplifies the potential disruption caused by investors who lack digital preparedness.

The financial markets underwent a significant transformation, necessitating the use of the newest technological tools by market players. What is intended to change (Kuzminsky, 2023): 1) complexity of the financial market's architecture. Emergence of new market sectors and financial assets (e.g., ETF market, cryptocurrency market).

2) A notable improvement in operation speed (milliseconds).

3) The typical financial market participant (trader, investor) is overloaded with information.

Sector	Allocation (%)	
Technology	25.32	
Financials	17.47	
Healthcare	13.28	
Consumer Cyclicals	12.99	
Industrials	10.45	
Consumer Non-Cyclicals	7.86	
Energy	5.49	
Utilities	2.71	
Basic Materials	2.21	
Telecommunications Services	1.91	

#### **SPY Top 10 Sectors**

#### **SPY Top 10 Holdings**

Company	Allocation (%)
Apple Inc.	3.67
Microsoft Corporation	3.21
Amazon.com, Inc.	2.67
Meta Platforms, Inc. (Class A)	1.74
Berkshire Hathaway Inc.	1.68
JPMorgan Chase & Co.	1.67
Johnson & Johnson	1.49
Exxon Mobil Corporation	1.47
Alphabet Inc. (Class C)	1.42
Alphabet Inc. (Class A)	1.40
Total (Top 10 Weighting)	20.42

The largest sector of allocation, technology, shows how heavily the ETF is exposed to tech firms like Alphabet, Microsoft, and Apple.

Financials: Well-represented, with big banks like JPMorgan Chase being represented.

**Healthcare**: Contains well-known pharmaceutical and medical firms, such as Johnson & Johnson. **Consumer Cyclicals**: Stands for consumer-oriented businesses like Amazon that are susceptible to changes in the economy.

**Industrials**: Contains companies engaged in construction, manufacturing, and transportation. **Consumer non-cyclical**: Consistent industries such as household goods, food, and drink.

Companies in the energy sector include Exxon Mobil Corporation.

Utilities: This category includes businesses that offer necessities like water and electricity.

**Basic Materials**: Consists of resource-driven enterprises and commodities.

A tiny portion goes to communication providers for telecommunications services.

A retail investor can employ a variety of efficient techniques to enhance the financial outcomes of his stock market activities: - establish clear investment objectives before beginning your stock market activities and modify your investment strategies in line with these objectives; - use paper trading simulators that replicate a real trading environment, enabling investors to conduct virtual transactions and track their performance in real-time; - primarily use sophisticated analytical and research platforms that offer price research and charting tools that enable investors to identify potential opportunities, analyze market trends, and create profitable trading strategies; - reduce transaction costs by using exchange-traded funds (ETFs), which are shares of investment funds traded on the stock exchange.

Naturally, we are aware that implementing the aforementioned strategies is not always easy. However, retail investors can significantly raise their chances of generating respectable returns by utilizing these strategies in conjunction with a proactive and disciplined approach to investing.

### Conclusions

It can be said that the number of retail investors in the stock market has significantly increased in recent years. Discrete investors are experiencing a flow in trading activity, yet their investment performance remains. The interaction between digital literacy and the digital era is transforming retail investing, offering extraordinary opportunities alongside significant challenges. Maintaining investors with digital literacy skills is vital to harnessing the benefits of modern financial markets, and protecting their efficiency and fairness. This study establishes a foundation for examining collective efforts among regulators, educational institutions, and financial entities to enhance digital literacy in retail investors, who typically lack the capacity for widespread pre-investment analysis. Forthcoming research should explore potential applications of cutting-edge AI-enhanced financial software and accurately investigate cross-sector relationships within stock markets. On the other hand, scarce digital literacy leads to poor decisions, market inefficiencies, and increased volatility. The growing presence of retail investors underscores the importance of promoting digital literacy to ensure the financial markets produce sustainable and unbiased outcomes. These capabilities will certainly authorize stakeholders to stand in individual prosperity and overall market stability in the Digital Era.

## Recommendation

- Develop monitoring frameworks highlighting the importance of digital and financial literacy for individual investors.
- Require investment platforms to incorporate basic educational modules on fundamental investment principles and associated digital tools.
- Design accessible, captivating digital education programs in various interactive formats, including workshops, web-based lessons, and educational resources customized for personal investors.
- Service AI-driven modified education to report detailed knowledge gaps.
- Incorporate financial and digital literacy education into school and university curricula, with a focus on practical investment applications.
- Establish partnerships with financial institutions to provide hands-on experience through simulated investment platforms.
- Establish strict guidelines to curb the spread of financial misinformation and promote content transparency.
- Partner with finance professionals to produce and disseminate accurate, educational materials.

# Limitations

- The study depends on a limited group of individual market participants, which may not accurately represent the wider spectrum of global financial markets and demographic groups.
- The research primarily focused on high-profile market events, such as stock flows, which might not be indicative of broader trends or behaviours.
- The study mainly evaluated basic digital literacy skills and did not thoroughly investigate advanced capabilities like trading or cybersecurity awareness.
- Self-reported data from surveys and interviews may contain biases or inaccuracies, potentially affecting the validity of some findings.
- Research on flow deeply depends on secondary data, which introduces biases and complications that are often underestimated. These include potential issues restricting data-gathering methods or intrinsic biases from particular data sources, ultimately threatening the neutrality and credibility of research outcomes.
- The studies primarily focus on examining broad, predominant market trends, which may fail to accurately reflect the behaviours of particular investor groups or regional differences. So, it becomes problematic to generalize the findings to include all retail investors.

# **Future Research Directions**

• Conduct wide research on a comprehensive and numerous set of individual investors across numerous market conditions and economic environments.

Digital Literacy and Retail Investing: Exploring Market Dynamics, Efficiency, and Stability in the Digital Era

- Investigate the impact of digital literacy on retail investor behaviour and the long-term constancy of financial markets.
- Examine social, economic, and monitoring differences that influence digital literacy and personal investment in different global areas.
- Measure innovative technologies, such as artificial intelligence and blockchain, either enhance or confound digital literacy for retail investors.
- Investigate the increasing encouragement of social media on retail investor decisions, focusing on the interaction between digital literacy and information quality.
- Future studies could explore how automated trading sets of rules and predictive analytics tools affect retail investors' supervision and market performance. These investigations may examine the impact of such technologies on individual investors' policies and outcomes.
- Analyzing the encouragement of cultural shades on the acceptance and effectiveness of digital literacy programs could be educative, particularly regarding financial education, technology implementation, and risk perceptions across various demographic groups.

## References

Ahuja, S., & Kumar, B. (2024). An elicitation study to understand the equity investment motivation and decisions among Indian millennials. Qualitative Research in Financial Markets.

Arachchige, M., Gunawardana, C. S., & Weerasinghe, H. D. S. S. (2024). Impact of Digital Literacy and Sustainable Literacy on Financial and Accounting Students' Ability to Promote Sustainable Investments: A Quantitative Study in Sri Lankan Context.

Aramonte, S., & Avalos, F. (2021). The rising influence of retail investors.

Barber, B. M., & Odean, T. (2013). The behaviour of individual investors. In G. M. Constantinides,

M. Harris, & R. M. Stulz (Eds.), *Handbook of the economics of finance* (Vol. 2, pp. 1533-1570). Elsevier.

Bodie, Z., Kane, A., & Marcus, A. J. (2014). *Investments* (10th ed.). McGraw-Hill Education.

Brennan, M. J., & Cao, H. H. (1997). International portfolio investment flows. *The Journal of Finance*, 52(5), 1851-1880. https://doi.org/10.1111/j.1540-6261.1997.tb02744.x

Campbell, J. Y. (2006). Household finance. *The Journal of Finance*, *61*(4), 1553-1604. https://doi.org/10.1111/j.1540-6261.2006.00883.x

Chuen, D. L. K., Lee, D., & Teo, E. G. S. (2017). Emerging trends in financial technology: Innovation shaping the future of finance. *Journal of Financial Perspectives*, *5*(2), 1-20.

Coleman, M. (2024). Dalbar QAIB 2024: Investors are Still Their Own Worst Enemies.

Eshet-Alkalai, Y. (2004). Digital literacy: A conceptual framework for survival skills in the digital era. *Journal of Educational Multimedia and Hypermedia*, *13*(1), 93-106.

Fama, E. F. (1970). Efficient capital markets: A review of theory and empirical work. *The Journal of Finance*, *25*(2), 383-417. https://doi.org/10.2307/2325486

FasterCapital (2024). The Rise of Retail Investors in the Stock Market. Available at: <u>https://fastercapital.com/content/Retail-Investors--Empowering-Individuals-Amidst-Stock-</u>

Basher-Noise.html#The-Rise-of-Retail-Investors-in-the-Stock-Market.html

Fuster, A., Laibson, D., Mendel, B., & Pistaferri, L. (2022). Meme stocks and retail trading behaviour: Evidence from broker data (*NBER Working Paper No. 30578*). National Bureau of Economic Research. https://doi.org/10.3386/w30578

Guiso, L., Sapienza, P., & Zingales, L. (2008). Trusting the stock market. *The Journal of Finance*, 63(6), 2557-2600. https://doi.org/10.1111/j.1540-6261.2008.01408.x

Hamaniuk, V., Semerikov, S. O., & Shramko, Y. (2021). Second International Conference on History, Theory and Methodology of Learning (ICHTML 2021). Kryvyi Rih, Ukraine, May 12-14, 2021.

Hidayat-ur-Rehman, I. (2024). The role of financial literacy in enhancing firm's sustainable performance through Fintech adoption: a moderated mediation analysis. *International Journal of Innovation Science*. https://doi.org/10.1108/IJIS-03-2024-0056

Jain, R., & Jain, A. (2022). Are You A Retail Investor (Doctoral dissertation, These Tips May Help You Invest. Available at: https://www. Forbes. com/advisor/in/investing/are-you-a-retail-investor-these-tips-may-help-you-invest).

Jindal, G., & Nanda, A. (2024). AI and Data Science in Financial Markets Predictive Modeling for Stock Price Forecasting. Library Progress International, 44(3), 22145-22152.

Kahneman, D., & Tversky, A. (1979). Prospect theory: An analysis of decision under risk. *Econometrica*, 47(2), 263-291. https://doi.org/10.2307/1914185

Kuzminsky, V., & Ziemtsov, S. (2024). Economic Assessment Of The Activity Of Retail Investors On The Stock Market. *Economics, Finance and Management Review, 3* (19), 45-53.

Lusardi, A., & Mitchell, O. S. (2014). The economic importance of financial literacy: Theory and evidence. *Journal of Economic Literature*, *52*(1), 5-44. https://doi.org/10.1257/jel.52.1.5

Ng, W. (2012). Can we teach digital natives digital literacy? *Computers & Education, 59*(3), 1065-1078. https://doi.org/10.1016/j.compedu.2012.04.016

Pagano, M. (1989). Trading volume and asset liquidity. *The Quarterly Journal of Economics*, 104(2), 255-274. https://doi.org/10.2307/2937847

Rumyk, I. (2021). Modelling the impact of economic indicators on food security. *Economics, Finance and Management Review*, (2), 4-13.

Rumyk, I., Kuzminsky, V., & Kostylova, V. (2023). Peculiarities of the functioning of non-state pension funds. Science Notes of KROK University, 2(70), 29-37.

Shefrin, H., & Statman, M. (1985). The disposition to sell winners too early and ride losers too long: Theory and evidence. *The Journal of Finance*, 40(3), 777-790. https://doi.org/10.1111/j.1540-6261.1985.tb05002.x

Shiller, R. J. (2000). Irrational exuberance. Princeton University Press.

Singh, N., & Ahuja, S. (2024). Modern Trends In Commerce. SGSH Publications.

Suparman, A. S., Wijayanti, D., & Susilo, W. H. (2023). Digital Industry Opportunities For Investment: An Evolve To The Body Of Knowledge Within Agency Theory And Prospect Theory As The Cornerstone.

Tabassum, T., & Ali, M. M. (2024). Financial Literacy in the Age of Digital Finance: A Global Perspective. *Academic Journal on Business Administration, Innovation & Sustainability*, *4*(3), 30-36.

Tetlock, P. C. (2007). Giving content to investor sentiment: The role of media in the stock market. *The Journal of Finance*, *62*(3), 1139-1168. https://doi.org/10.1111/j.1540-6261.2007.01232.x

Vasdani, G. K., & Thakrar, N. (2024). A Comprehensive Study Of The Impact Of Foreign Portfolio Investments On Indian Stock Market.

Wang, J. M., Sørensen, E. B., Walsh, G., Kusnick, J., & Jänicke, S. (2024). A Visualization Tool for Private Investors: Stock Portfolio Planning and Risk Management.

Weerasekara, B. (2024). Sentiment Analysis and Stock Volatility: Evidence from Financial News headlines Published related to Finland and NASDAQ Helsinki.